



Plan. Prepare. Practice. Perform. For Successful Interviews

CAREL

CV

Tell Me About Yourself

Q&A

1. Challenge you came into
2. Actions Taken
3. Results (Yours)
4. End Result (Company)
5. Learning

1st Accomplishment Example		Position/Company: Year: Competencies being Highlighted:
Context to Challenge	<ul style="list-style-type: none"> • • 	
Actions	<ul style="list-style-type: none"> • • • 	
Results (Yours)	<ul style="list-style-type: none"> • • 	
End Results (Company)	<ul style="list-style-type: none"> • • 	
Learning	<ul style="list-style-type: none"> • • 	

Achievements should focus on leadership competencies, particularly those related to:

Business direction

Strategy and roadmaps

Commercial performance

People and culture

As a Leader:

Also important to convey:

What didn't go right?

What could you have done differently / better?

How have you relayed those learnings to others?

Your 1-Page CV

Where you live, how we get in touch with you

Bolded Name

PARKER PIONEER

City, Country • M: +31 234 567 890 • E: hire.parker.pioneer@gmail.com Skype: TTBLZR

Title(s) ->2 max that you want as next opportunity

CHIEF OPERATIONS OFFICER / CHIEF TRANSFORMATION OFFICER

Driving Force for Transformative Operational Improvements, Increased Margins & Profitable Growth

Business Acumen • Strategic Change Management • Problem Solving and Management • Team Development • Process & Product Innovation • Public Speaking

KEY Competencies for the role(s)

What you bring to this role

and consistent results-driven, transformative executive who has eclipsed nearly every business goal for the past 10+ years. I do this by leading teams which produce uncommonly strong results that consistently surpass expectations, drive operational excellence and which generate blockbuster growth and performance. I have a valuable multi-industry, cross-disciplinary background and extensive experience empowering creation of lean, low-cost, high-profit companies with mutually sourcing agreements and partnerships that fuel sustainable growth and success. Let's discuss how my expertise can drive your organization to operational success.

Executive or Professional Profile value statement: Who, What How?

3 Strengths Examples

- *Transformational Change Director*
- *Innovative Business Growth Leader*
- *Operational Partnership Producer*

ADDITIONAL KEY SKILLS

Business Vision & Development • Value-Added Products Development • Production Efficiency • Critical Thinker & Strategist • Building to Scale, Production and Teams • Quality Assurance & Compliance

Additional Key Skills

Build out
your 3
Strengths
Examples

EXAMPLES OF LEADERSHIP VALUE

Operational Change Director: Turned around an underperforming €400million global division, production units around a coherent commercial and operational worldwide strategy, helping to profitability, producing higher-than-market-revenue gains and profits at a steady 10% ROI.

- **Innovative Business Growth Leader:** Created a new \$25+million top-line revenue stream by expanding into new markets with new partnerships while producing more consistent, quality, profitable product by introducing best practices that increased productivity by 8%.
- **Operational Partnership Producer:** Spearheaded growth strategies that were designed to meet company goals while enabling greater profitability and diversification of contract partners. Sought out and met with lenders, gaining access to larger contract opportunities and successfully expanding reach within the target market while generating interest in the company and systems. Achieved contract expansion goal in 6 months, 50% ahead of schedule, added 100 contracts and increased deliveries by 650%.

CAREER SUMMARY

Chief Operations and Transformation Officer, Company A, LLC, Paris, FR 2017 – Present
Executive Vice President, Operations, Company B, Chicago, IL, US 2015 – 2017
Global Director Strategic Business Solutions, Company C, Chicago, IL, US 2013 - 2015
Global Operations Director, Company D, Netherlands, 2007 – 2013
Director of Operations, US Company D, London, UK, 2005 - 2007
Director of Business Development and Consulting Services, Company E, London, UK, 1998 – 2005
Six Sigma Black Belt, Company F, Boston, MA, US, 1997 – 1998

EDUCATION

MBA in Economics, Strategy & Marketing ◇ Warwick University, Warwick School of Business, UK ◇ 1999
BS in Marketing and Economics ◇ Northwestern University, Evanston, IL ◇ 1997

Can include
trainings if you
have room

“Tell me something about yourself”

Thank you and How do you or
your colleagues see you? Then
Why you see yourself like that.

Back that up with examples of

HOW you Add Value

Meaningful to the role

Why are you here today?

What do you know?

What did you read?

