

Plan. Prepare. Practice. Perform. For Successful Interviews

CAREL CV Tell Me About Yourself Q&A

- 1. Challenge you came into
- 2. Actions Taken
- 3. Results (Yours)
- 4. End Result (Company)
- 5. Learning

1 st Accomplishment Example		Position/Company: Year: Competencies being Highlighted:
Context to	•	
Challenge	•	
Actions	•	
	•	
	•	
Results (Yours)	•	
	•	
End Results	•	
(Company)	•	
Learning	•	
	•	

Achievements should focus on leadership competencies, particularly those related to:

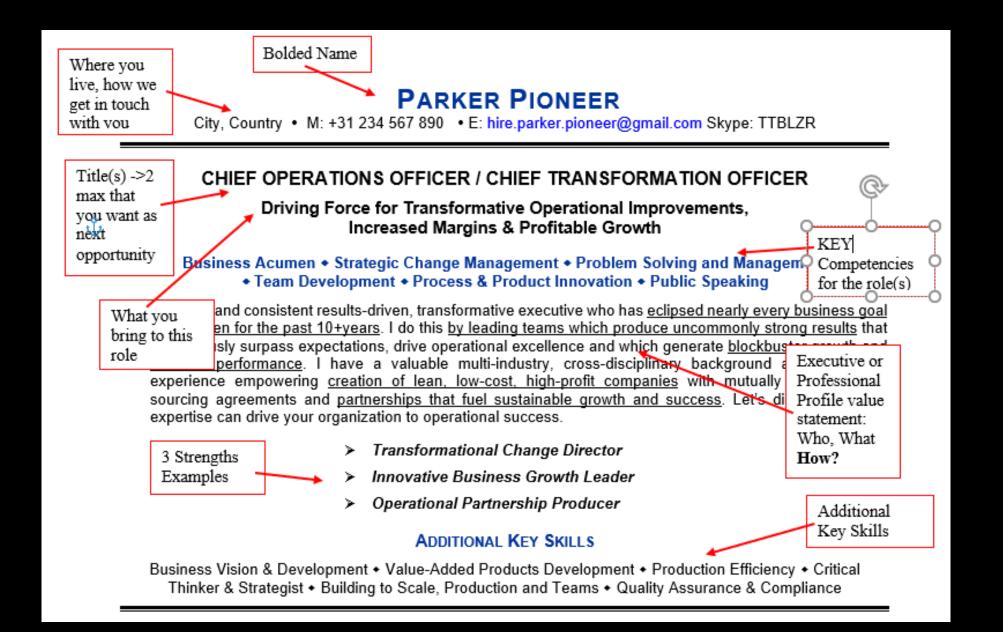
Business direction Strategy and roadmaps Commercial performance People and culture

As a Leader:

Also important to convey:

What didn't go right? What could you have done differently / better? How have you relayed those learnings to others?

Your 1-Page CV



EXAMPLES OF LEADERSHIP VALUE

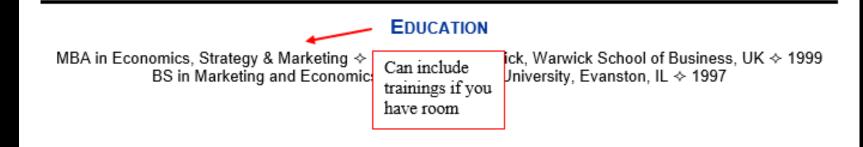
Build out your 3

Strengths Examples Strengths production units around a coherent commercial and operational worldwide strategy, helping to ability, producing higher-than-market-revenue gains and profits at a steady 10% ROI.

- Innovative Business Growth Leader: Created a new \$25+million top-line revenue stream by expanding into new markets with new partnerships while producing more consistent, quality, profitable product by introducing best practices that increased productivity by 8%.
- Operational Partnership Producer: Spearheaded growth strategies that were designed to meet company
 goals while enabling greater profitability and diversification of contract partners. Sought out and met with
 lenders, gaining access to larger contract opportunities and successfully expanding reach within the target
 market while generating interest in the company and systems. <u>Achieved contract expansion goal in 6</u>
 months, 50% ahead of schedule, added 100 contracts and increased deliveries by 650%.

CAREER SUMMARY

Chief Operations and Transformation Officer, Company A, LLC, Paris, FR 2017 – Present Executive Vice President, Operations, Company B, Chicago, IL, US 2015 – 2017 Global Director Strategic Business Solutions, Company C, Chicago, IL, US 2013 - 2015 Global Operations Director, Company D, Netherlands, 2007 – 2013 Director of Operations, US Company D, London, UK, 2005 - 2007 Director of Business Development and Consulting Services, Company E, London, UK, 1998 – 2005 Six Sigma Black Belt, Company F, Boston, MA, US, 1997 – 1998



"Tell me something about yourself"

Thank you and How do you or your colleagues see you? Then Why you see yourself like that.

Back that up with examples of

HOW you Add Value

Meaningful to the role

Why are you here today?

What do you know? What did you read?

