
Interview Questions for Uncovering Pain Points

When these questions are answered, it's your chance to share examples of related situations in your experience and how you handled them with your knowledge, strengths and transferable skills.

For each of the questions below, imagine how the hiring manager might respond to each and write out your response.

- What is the biggest problem you're trying to solve with this role?
- What is an example of a recurring challenge for the person in the role or the team?
- Is this a new position or are you filling a vacancy? Why?
- What is your biggest goal for the position?
- What is the most urgent result needed from the person in this role?
- Who are the people I'll be interacting with?
- Who are the people who are depending on this role for their success?